

Form Name:	City Administration Requisition Approval Form: \$20,000.01 to \$35,000.00
Submission Started:	March 17, 2025 1:25 pm
Browser:	Chrome 134.0.0.0 / Windows
IP Address:	32.140.232.250
Unique ID:	1325007866
Request ID:	#301
Participant(s):	Stephanie Cochran, Abigail Shipp, Shawn Mitchell, Tom Harris, Chris Lagerbloom, Jim Gilvin
Location:	32.7123, -96.7939

Purchase Description

Department	Public Safety, including E911
Originator's Name	Stephanie Cochran
Purchase Description	Flock Safety Flock OS Elite Package. We are upgrading the Flock OS to Elite to integrate our Avigilon cameras, CAD calls, and AVL data. Flock will provide a connection to Central Square until we switch over to Hexagon and then provide a connection to Hexagon. Currently, we pay an annual maintenance fee of \$238,000. This OS upgrade will increase the fee to \$272,800.
Is this a Technology Purchase?	Yes
Has the Department of Information Technology Pre-Approved this Technology Purchase?	Yes

Budgetary Information

Budgeted	Yes
Fund	Capital Project Fund
Account/Project Title	Real Time Crime Center
Account #/Project #	30131150-542400-C2406

Purchasing Information

Purchasing Method	City Contract
Selected Quote/Proposal	https://www.formstack.com/admin/download/file/17729622301
Selected Vendor's Name	Flock Safety
Selected Vendor's Quote/Proposal Amount	\$34,800.00
City Contract #	Alpharetta

Selected Vendor Justification

Flock is a current vendor for the City. We have a five-year contract for the Flock camera system that was signed on 01.25.2024.

General Information**Date**

03/17/2025

Originator's Email

scochran@alpharetta.ga.us

Department Director/Designee Name

Stephanie Cochran

Department Director/Designee Email

scochran@alpharetta.ga.us

Budget & Procurement Coordinator

Abby Shipp

Budget & Procurement Coordinator Email

ashipp@alpharetta.ga.us

Department Director Approval**Name**

Stephanie Cochran

Date/Time

Mar 17, 2025 01:26 PM

Department Director Approval

Approve

Budget & Procurement Coordinator Approval**Name**

Abby Shipp

Date/Time

Mar 17, 2025 01:36 PM

Budget & Procurement Coordinator Approval

Approve

Budget & Procurement Manager Approval**Name**

Shawn Mitchell

Date/Time

Mar 18, 2025 11:24 AM

Budget & Procurement Manager Approval

Approve

Comments

This will be added to the FY 2026 Budget upon execution.

Procurement Official Approval

Name	Thomas Harris
Date/Time	Mar 18, 2025 03:50 PM
Procurement Official Approval	Approve

City Administrator Approval

Name	Chris Lagerbloom
Date/Time	Mar 19, 2025 11:58 AM
City Administrator Approval	Approve

Mayor Approval

Name	Jim Gilvin
Date/Time	Mar 25, 2025 08:34 AM
Mayor Approval	Approve

Flock Safety + GA - Alpharetta PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Keith Kenner
keith.kenner@flocksafety.com
4047982998

Created Date: 02/13/2025
Expiration Date: 06/27/2025
Quote Number: Q-96440
PO Number:



Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 2565 Old Milton Parkway Alpharetta, Georgia 30009

Ship To: 2 Park Plz Alpharetta, Georgia 30009

Billing Company Name: GA - Alpharetta PD

Billing Contact Name:

Billing Email Address:

Billing Phone:

Subscription Term: 24 Months

Payment Terms: Net 30

Retention Period: 30 Days

Billing Frequency: Annual Plan - First Year Invoiced at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$34,800.00
Flock Safety Flock OS			
FlockOS™ Elite Package	Included	1	Included
Flock Safety Video Products			
Flock Safety Video Integration VMS, fka Wing	Included	200	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			

Subtotal Year 1: \$34,800.00

Annual Recurring Subtotal: \$34,800.00

Estimated Tax: \$0.00

Contract Total: \$69,600.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$34,800.00
Annual Recurring after Year 1	\$34,800.00
Contract Total	\$69,600.00

*Tax not included

Product and Services Description

FlockOS Features	Description
FlockOS™ Elite Package	Distinguishing itself from traditional brick-and-mortar real-time crime centers (RTCCs) and other cloud-based solutions, FlockOS® Elite is scalable and community-powered, offering a versatile, cloud-based RTCC platform.
Flock Safety Video Integration VMS, fka Wing	

FlockOS Features & Description

FlockOS Features	Description
Wing Gateway, Wing Cloud, Wing VMS	Unlocks access to purchase Wing.
Custom Map Layers	The FlockOS® Map is powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data.
Axon BWC (Body Worn Camera) Locations	Locate patrol officers and their BWC device statuses in one unified map view, optimizing coordination and response times.
Map PDF Attachments	
Camera Registry Program	Access a customizable, fully-hosted camera registry website to quickly identify nearby video sources during incidents. Strengthen community ties by incorporating fixed camera feeds from local schools, businesses, and neighborhoods. The interactive map lets you spot relevant cameras so you can easily contact camera owners to assist in investigations.
Automatic Vehicle Location (AVL) Connection	Boost situational awareness by displaying the Automatic Vehicle Location of patrol vehicles or other assets. This feature ensures resources are effectively allocated and response times are minimized.
Computer Aided Dispatch (CAD) Connection	Seamlessly incorporates your CAD system into FlockOS®. This crucial connection ensures that calls-for-service, locations, and actionable intelligence are displayed side-by-side, driving efficient call resolutions.
Floor Plans	Equip officers with detailed indoor layouts by layering building floor plans on the interactive ESRI-based map, enhancing tactical decision-making during incidents.
Drone Video Integration	Access live drone video feeds, locations, and device statuses in one unified map view, increasing situational awareness and driving safe responses to critical incidents.
FirstTwo Connection	Law enforcement agencies that already have an account with FirstTwo can enhance their Map by integrating vital intelligence to drive more informed responses. When there's an incident, like a License Plate Recognition (LPR) alert or a Computer Aided Dispatch (CAD) Call for Service, FlockOS will show markers on the buildings near the incident. By clicking on a building marker, information about the residents in that building will be displayed. This includes their names, ages, addresses, and a link to FirstTwo for phone numbers and additional details.
Regionalization Support	Enhance collective response and communications across your geographical region by pooling resources, technology, and intelligence. With FlockOS® Elite, you can share integrated CAD systems and cameras with neighboring agencies to coordinate quick responses to emerging threats and crime patterns, creating a safer community for residents in your broader area while maximizing resources.
Real-Time Routing	Promote safety by utilizing camera streams and vehicle history to predict a vehicle's direction of travel, minimizing the risks associated with vehicle pursuits.
SSO	Ability to sign into the Flock Safety platform via Okta Single Sign On (SSO). This increases login speed and information security.

Flock Safety Professional Services

Implementation Services

Statement of Work For Alpharetta Police Department Georgia FlockOS Elite

Effective Date: 02/06/2025

Revision: 1

Drafted by: Derek Forseth

Introduction

This Statement of Work ("SOW") is between Alpharetta Police Department, GA ("Customer") and Flock Group Inc ("Flock Safety"). This Statement of Work is governed by the Master Service Agreement with Flock Safety and Customer. This SOW defines the scope of the services that Flock Safety will provide to the Customer. This Statement of Work provides definitions and mutual understanding of the work to be completed.

Project Summary

Flock Safety will implement FlockOS Elite for the Customer Name to include:

- Configure and integrate up to 200 camera streams with Wing VMS for Avigilon Windows Server
- Creation of a Camera Registry Website to facilitate public/private partnership for camera sharing
 - Website to only include purchase and integration options
- Custom ESRI map layers to overlay on FlockOS map
- Map Attachments to allow redirection from FlockOS to desired web resource
- Integration of Central Square 23.4 - One Solution CAD for active calls into Flock
 - Flock provides a Flock standard Windows SQL CAD/AVL service for CentralSquare (OneSolution) that can be installed on-premise on a

Windows-based CAD database server, with access to the CAD database server where the CAD events are replicated.

- The Flock standard windows SQL CAD/AVL service utilizes standard SQL queries to query the data from the windows database server.
- A user and password on the Windows CAD database must be provided by the customer or vendor to Flock in order for the Flock standard Windows SQL CAD/AVL service to be granted access to query the CAD database.
- The data is fetched by the Flock standard Windows SQL CAD/AVL service every 10s in order to provide a real-time experience for the display of CAD events within FlockOS.
- The CAD Windows database is recommended to be a replicated database from the production CAD database environment but is it not necessary to utilize the Flock standard windows SQL CAD/AVL service.
- The customer must provide outbound network connectivity to Flock's cloud so that data from the on-premise service can reach Flock's server for processing.
- The customer is responsible for making the appropriate technical resources (e.g. database administrators) available for technical calls during the project onboarding period to ensure smooth rollouts of the product. Any delays in communication or scheduling might impact the timeline of completion of the customer's project.
- The customer is responsible for providing any servers needed to install the windows agent.
- The customer is responsible for any database administration tasks (such as but not limited to the creation of database views) on the server where the CAD events are stored in order to facilitate the successful installation of the windows service.
 - Alpharetta PD intends to migrate CAD providers to Hexagon CAD. Upon migration to Hexagon CAD, Flock will reestablish the connection to the CAD provider. Flock will need the same parameters as Central Square that is outlined above.
- Regionalization support to consolidate CAD alerts and/or AVL from neighboring Law Enforcement agencies using FlockOS
 - Johns Creek PD GA

Descriptions of Services

The following services will be provided as part of this Statement of Work. Any Services not described herein will require a Project Change Request (PCR).

Project Readiness Services

Flock Safety will provide a Technical Project Manager for engagement that will be responsible for the following tasks:

- Reviewing Statement of Work and contractual responsibilities of both parties with the Customer's lead point of contact.

- Providing project plans to the Customer and updating the plan during the length of the engagement.
- Measurement and evaluation of the progress.
- Handoff upon project completion.

Configuration and Validation

Flock Safety Implementation technicians will:

- Configure ESRI Based map interface
- Implement Video Management System
- Integrate existing Flock Hardware
- Enable Unlimited Users
- Enable Real-Time Routing
- Enable Map Attachments
- Test CAD connectivity and verify active call queries within FlockOS

Video Feeds

- Configure up to 200 video feeds within Flock OS package
- Enable Live view and Replay on all video feeds.

Out of Scope:

- Physical installation of any product not supplied by Flock.
- Software changes/configurations outside of FlockOS.
- Network configurations outside of Flock standards.

Avigilon Integration:

- Installation of Avigilon's Web Endpoint
- Port forward the server to Flock's IP (whitelist)
- Creation of a Flock user (minimum "read" access to the desired cameras)

Project Conditions

- Project Timeline is dependent upon the information supplied by the customer. All information that is asked by Flock Safety, is required to be completed prior to Flock Employee onsite.
- Streams will be available within 5 business days of Flock product installation.
- A completed statement of work will include the FlockOS Elite package. All streams and products purchased will be installed or implemented via Flock Safety. Third Party cameras integrated will be available on the Flock Safety network. This may exclude change orders and or individual stream troubleshooting.
- Flock Safety will develop a community partnership website for camera additions in accordance with Flock Standard Templates unless otherwise stated in this SOW.

Work Breakdown	Resource	Onsite	Remote
FlockOS Elite Package	Sales Engineer, Integration Manager		X
Upgrades/Enhancements	N/A		

Payment Terms

Services will be invoiced as per the terms on your Flock Safety quote and contract. Flock Safety Professional Services labor rate is \$250 per hour for all services above and beyond those purchased and outlined in this statement of work.

Acknowledgement and Approvals

Upon completion of this SOW, no additional services are due to the Customer under this SOW.

The parties, through their authorized representatives signed below, hereby agree to the terms of this Statement of Work as of the Effective Date.

Flock Safety	
Name	
Title	
Signature	
Date	

PO IN LIEU OF SIGNATURE IS OKAY W/ FLOCK.

Customer Name	
Name	
Title	
Signature	
Date	